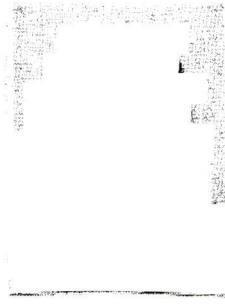


**Europass
Curriculum Vitae**



Personal Information

First name / Surname

Mr Gianfranco Doti

Address

Telephone(s)

Mobile :

E-mail

E-mail 2:

Nationality

Date of birth

Gender

Male

**Desired employment /
Occupational field**

In- company Language Trainer / Military English Courses

Work experience

ENGLISH TRAINER & CONSULTANT in companies including:

- CONSOB (English Language Expert Commission)
- Total E&P Italia
- Ente Nazionale Aviazione Civile (ENAC)
- UNICREDIT Financing
- AXA-MPS Banking & Insurance
- Gruppo Espresso (La Repubblica Newspaper)
- Renault Italia Mercedes Benz Italia
- Telecom Italia / Travelport Italia

**ENGLISH COURSES / TESTING FOR THE ITALIAN MILITARY
including:**

- Scuola Lingue Estere SLE – Aeronautica Militare Ciampino (RM)
- Scuola Lingue Estere SLE – Aeronautica Militare Loreto (AN)
- Scuola di Perfezionamento Forze di Polizia (RM)
- Scuola Ufficiali Carabinieri Aurelia/ Scuola Allievi Ottaviano (RM)

Dates **SEPTEMBER 2017 – PRESENT**

Occupation or position held **ENGLISH TEACHER/FACILITATOR (General & Military English Courses)**

Main activities and responsibilities

- General and Military English Tuition Classes
- Corsi 197,198,199,200,201 Applicativo, Biennale and Formativo Classes
- Business, General and Military English Conversation Classes
- Student Preparation for JFLT (Joint Forces Language Test)

Name and address of employer **SCUOLA UFFICIALI CARABINIERI AURELIA (ROME)**

Type of business or sector Education/Language Training

Dates **JANUARY 2015 - PRESENT**

Occupation or position held **Freelance In-company Trainer (Gruppo Espresso)**

Main activities and responsibilities

- Business English Training and Consultancy (international business, communication approaches and management areas)
- Student Testing, Evaluations and Progress Reports
- Tutorials based on Marketing and Corporate Culture

Name and address of employer **TRAISSER INTERNATIONAL Rome**

Type of business or sector Education / Language Training

Dates **SEPTEMBER 2008 – MARCH 2018 :**

Occupation or position held **Freelance In-company Trainer**

Main activities and responsibilities

- Business communications consultancy
- Business English communications courses
- Student Testing, Evaluations and Progress Reports
- Student Topic-Based Workshops

Name and address of employer **THE LANGUAGE STAGE, Piazza del Popolo,187 ROME**

Type of business or sector Education / Language Training

Dates **JUNE 2007 – JULY 2008**

Occupation or position held **SENIOR DIDACTIC COORDINATOR/JFLT TESTER**

Main activities and responsibilities

- Joint Forces Language Test (JFLT) Tester (NATO - STANAG 6001)
- English Military Course Coordination (Course syllabus development, preparation and testing)
- Teacher Training, Observation and Evaluation

Name and Address of Employer **SCUOLA LINGUE ESTERE AERONAUTICA MILITARE, Loreto (AN)**

Type of business or sector Education/Language training

Dates **JANUARY 2001 – DECEMBER 2005**

Occupation or position held **ENGLISH TEACHER/FACILITATOR (General & Military English Courses)**

Main activities and responsibilities

- English Tuition Classes (Elementary Level to Advanced Level Courses)
- Business and Military English workshops/conversation classes
- Student Evaluations and Progress Reports
- Student Preparation for JFLT (Joint Forces Language Test)

Name and address of employer **SCUOLA LINGUE ESTERE AERONAUTICA MILITARE Ciampino (RM)**

Type of business or sector Education / Language Training.

❖ **TERTIARY EDUCATION**

Dates September 1997- June 2000

Title of qualification awarded **Master of Business**

Principal subjects/occupational skills covered Manufacturing Management /Marketing

Name and type of organisation providing education and training Victoria University of Technology, Melbourne (Australia).

Dates February 1991 – May 1995

Title of qualification awarded **Bachelor of Business**

Principal subjects/occupational skills covered Operations / Marketing Management

Name and type of organisation providing education and training Victoria University of Technology , Melbourne (Australia)

❖ FURTHER EDUCATION

Dates	November 2009
Title of qualification awarded	Effective Communication Strategies Workshop
Principal subjects/occupational skills covered	Communication strategies and techniques
Name and type of organisation providing education and training	Business Language Services, Rome.
Dates	December 2003
Title of qualification awarded	Certificate in Quality Systems (UNI EN ISO 9000:2000)
Principal subjects/occupational skills covered	Quality systems, Quality control and Assurance
Name and type of organisation providing education and training	Ente Nazionale Italiano di Unificazione, Rome, Italy.
Dates	July 1999 – April 2000
Title of qualification awarded	Certificate II in Food Processing
Principal subjects/occupational skills covered	Food Technology
Name and type of organisation providing education and training	Chisholm Institute of Training and Further Education (Deakin University, Melbourne, Australia).

Personal skills and competences

Mother tongue	English (EXPERT USER)				
Other language	Italian				
Self-assessment	Understanding		Speaking		Writing
<i>European level (*)</i>	Listening	Reading	Spoken interaction	Spoken production	
Italian	C1	C1	C1	C1	C1

(*) *Common European Framework of Reference for Languages*

Organisational skills and competences My experience working in areas of management in Australia as well as the academic and training sectors in Italy has led to an advancement in decision-making capabilities, competent communication skills and an ability to facilitate collaborative support in teams. Further, an emphasis on leadership (in a tutorial environment) has been developed.

Technical skills and competences

➤ Training /Communication Skills:

- Develop training/teaching curriculum programs for working groups to achieve organisational policies and objectives in a military and business environment (STANAG 6001 testing for Military English Courses)
- Facilitate and/or teach (the facilitator method) students, team members and management alike in workshop sessions, elicit and encourage interpersonal communication.

Computer skills and competences

- Microsoft Office literate, experienced in working in the Windows environment.
- Microsoft QuickBooks (Small Business Accounting software)

Other skills and competences

➤ Quality Management :

- Conversant with AS/NZS ISO 9002 standard and EN ISO 9000:2000
- Facilitate continuous improvement programs
- Establish and maintain documented procedures for planning and implementation

➤ HACCP AUSTRALIA – Quality Assurance System :

- Hazard analysis
- Risk Assessment
- Food Safety Planning

Driving licences Car (B) and Motorbike (A)

Additional information:

1993 Ericsson Australia Prize

Victoria University of Technology Award – **Best Student Award (Marketing Management)**.

Enjoy all sports particularly football and tennis.
Love listening to music as well as playing the drums.



Gianfranco DOTI

ALLZ

Allegato "E" al f.n. 54/21 in data 22 ottobre 2016 del Comando Generale dell'Arma dei Carabinieri - VI Reparto - SM Ufficio Bilancio

DICHIARAZIONE RELATIVA A CARICHE, INCARICHI E ATTIVITA' PROFESSIONALI
Art. 15, co. 1, let. C), del D.Lgs. n. 33/2013

DICHIARAZIONE SOSTITUTIVA DI ATTO DI NOTORIETA'
(ex artt. 46 e 47 del D.P.R. n. 445/2000)

Il/la sottoscritto/a: GIANFRANCO DOTI
Nato/a _____ (____), il _____
Residente a _____
Via/piazza _____
Con attività professionale di _____
Presso _____

- Consapevole delle sanzioni penali previste dall'art. 76 del DPR n. 445/2000 per le ipotesi di dichiarazioni mendaci rese nella presente dichiarazione;
- Preso atto che la presente dichiarazione sarà pubblicata sul sito web dell'Arma dei Carabinieri;

DICHIARA

• di svolgere i seguenti incarichi presso enti di diritto privato o finanziati dalla Pubblica Amministrazione:

N.	DENOMINAZIONE DELL'ENTE	INCARICO RICEVUTO
1		
2		
3		

(sbarrare la tabella in caso di assenza di incarichi)

▪ di ricoprire i seguenti incarichi presso enti di diritto privato o finanziati dalla Pubblica Amministrazione:

N.	DENOMINAZIONE DELL'ENTE	INCARICO RICEVUTO
1		
2		
3		

(sbarrare la tabella in caso di assenza di incarichi)

• di svolgere le seguenti attività professionali presso enti di diritto privato o finanziati dalla Pubblica Amministrazione:

N.	DENOMINAZIONE DELL'ENTE	INCARICO RICEVUTO
1		
2		
3		

(sbarrare la tabella in caso di assenza di incarichi)

Dichiara inoltre di essere informato, ai sensi e per gli effetti di cui all'art. 13 del D.Lgs. 196/2003 che per i dati personali raccolti saranno trattati, anche con strumenti informatici, esclusivamente nell'ambito del provvedimento per il quale la dichiarazione è resa.

Data 23/02/2026

Gianfranco Doti
(Firma del dichiarante)

**ATTESTAZIONE DI AVVENUTA VERIFICA DELL'INSUSSISTENZA DI SITUAZIONI, ANCHE
POTENZIALI, DI CONFLITTO DI INTERESSI**

Art. 53, comma 14, del Decreto Legislativo n. 165/2001

Ai sensi dell'art. 53, comma 14, del D.Lgs. n. 165 del 30 marzo 2001 "*Norme generali sull'ordinamento del lavoro alle dipendenze delle Amministrazioni Pubbliche*",

SI ATTESTA

che, sulla base di quanto dichiarato dal docente Gianfranco Doti, non sussistono, allo stato attuale, situazioni, anche potenziali, di conflitto d'interesse per il conferimento dell'incarico di docente per il corso di lingua inglese in favore del quadro permanente del Centro di Eccellenza per la Tutela Ambientale in Sabaudia (LT), salvo eventuali ulteriori accertamenti.

Si dà altresì atto che il predetto si è impegnato a comunicare tempestivamente all'Arma dei Carabinieri eventuali situazioni di conflitto di interessi che dovessero insorgere successivamente al conferimento dell'incarico.

Cittaducale, 07.05.2026

IL CAPO SERVIZIO AMMINISTRATIVO
(Ten. Col. amm. Michele Cova)

Originale firmato e custodito agli atti di questo Ufficio ai sensi del D.P.R. 28 dicembre 2000, n. 445, "*Testo unico delle disposizioni legislative e regolamentari in materia di documentazione amministrativa*".